

## Annual Expenses Summary and Financial Ratios for 2007-2017 by Category

Expense Category	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Grants Activities	\$516,249	\$899,342	\$932,035	\$1,201,319	\$1,429,035	\$2,371,807	\$1,842,622	\$2,352,169	\$2,325,926	\$2,772,942	\$3,033,359
Fundraising, Advocacy & Communication	\$15,980	\$2,975	\$32,873	\$69,011	\$283,495	\$166,106	\$59,068	\$148,763	\$229,288	\$215,222	\$299,855
Overhead	\$156,771	\$155,760	\$241,107	\$298,356	\$380,071	\$366,569	\$347,773	\$349,223	\$358,223	\$342,458	\$297,508
<b>Total Expenses</b>	<b>\$689,000</b>	<b>\$1,058,077</b>	<b>\$1,206,015</b>	<b>\$1,568,686</b>	<b>\$2,092,601</b>	<b>\$2,904,483</b>	<b>\$2,249,463</b>	<b>\$2,850,155</b>	<b>\$2,913,436</b>	<b>\$3,330,622</b>	<b>\$3,630,722</b>

### Financial Ratios

Grants Activity / Total Expenses	75%	85%	77%	77%	68%	82%	82%	83%	80%	83%	84%
Fundraising & Communication / Expenses	2%	0%	3%	4%	14%	6%	3%	5%	8%	6%	8%
Overhead/ Total Expenses	23%	15%	20%	19%	18%	13%	15%	12%	12%	11%	9%