## Annual Expenses Summary and Financial Ratios for 2007-2020 by Category

Expense Category	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Grants Activities	\$516,249	\$899,342	\$932,035	\$1,201,319	\$1,429,035	\$2,371,807	\$1,842,622	\$2,352,169	\$2,325,926	\$2,772,942	\$3,033,359	\$3,819,690	\$5,565,465	\$6,868,089
Fundraising, Advocacy &	3310,249	3033,342	3532,033	\$1,201,315	\$1,425,033	32,371,007	\$1,042,022	32,332,10 <del>3</del>	\$2,323,320	32,112,342	33,033,333	33,013,030	\$3,303,403	30,808,083
Communication	\$15,980	\$2,975	\$32.873	\$69,011	\$283.495	\$166,106	\$59,068	\$148.763	\$229,288	\$215,222	\$299,855	\$144,946	\$196,115	\$176,303
Overhead	\$156,771	\$155,760	\$241,107	\$298,356	\$380,071	\$366,569	\$347,773	\$349,223	\$358,223	\$430,714	\$297,508	\$433,320	\$430,714	\$496,186
Total Expenses	\$689,000	\$1,058,077	\$1,206,015	\$1,568,686	\$2,092,601	\$2,904,483	\$2,249,463	\$2,850,155	\$2,913,436	\$3,418,878	\$3,630,722	\$4,397,956	\$6,192,294	\$7,540,578
Financial Ratios														
Grants Activity / Total Expenses	75%	85%	77%	77%	68%	82%	82%	83%	80%	81%	84%	87%	90%	91%
Fundraising & Communication /														
Expenses	2%	0%	3%	4%	14%	6%	3%	5%	8%	6%	8%	3%	3%	2%
Overhead/ Total Expenses	23%	15%	20%	19%	18%	13%	15%	12%	12%	14%	9%	11%	8%	8%